

Frontier Al. In your hands.

Configurable AI for Countries

Agenda

- 1. Mistral Al For Countries
- 2. Mistral Products & Solutions
- 3. Mistral Success Stories

We are Mistral Al.

Founded on deep scientific expertise. Arthur Mensch Google Co-author of the original Gemini paper Guillaume Lample Co-author of the original Llama paper ∞ Meta Co-author of the original Llama paper + 400-strong team

With a clear mission.

Empower customers to maximize the power of frontier Al and create meaningful value



Prioritizing real customer outcomes.

- Time-to-sustained value over superficial prototypes
- ROI over benchmarks
- Customer control, security, and customizability

Mistral AI is the global leader in helping public agencies transform with AI

Vertically integrated.

The world's leading independent Al lab.

- Only non-aligned frontier Al lab
- Proudly independent, supported globally
 - Deep focus on cultural alignment, regional values and priorities

- Local compute and datacenters
 - Wide choice of customizable frontier models
 - Full Al lifecycle management
- Custom, large-scale Al products and solutions

Open and local.

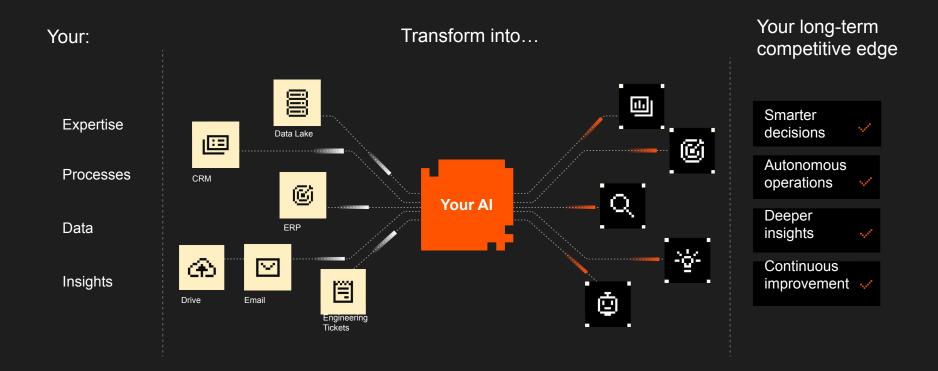
- World leader in open models
 - Data, weights, guardrails that remain in control of the customer
- Flexibility of local deployment, edge, or any cloud
 - Deeply customizable across the stach

Turnkey expertise at your service.

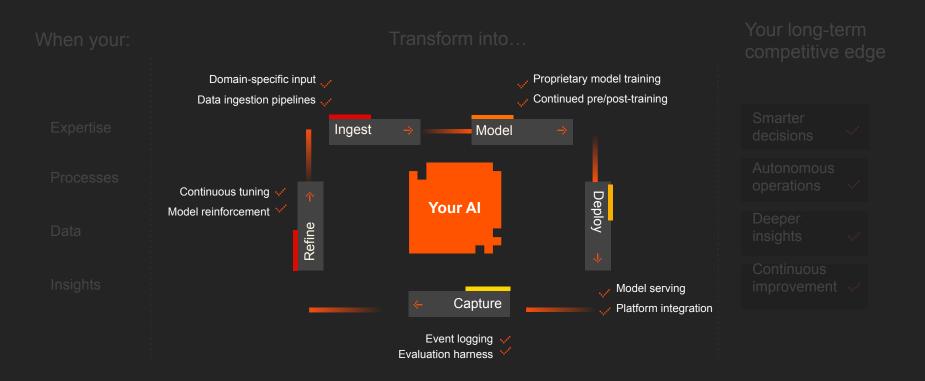
- Full service across use case development, applied AI, and large-scale deployments
- Complete transformation of public services from Al-first principles
- Proliferation of Al across public services
 - Deeply partnered R&D
 - Continuous adaptation to evolving data, policies, and markets



A transformative AI solution should be centered around your competencies.



A transformative AI solution turns your competencies into your AI flywheel.



Driving AI Transformation for our customers

Internal enablement

Core Process
Automation

Customer & market innovation

Internal agents



Strategic Partnership



In-car voice assistant



Advisors support chatbot



Legal Assistant



LE GOUVERNEMENT DU GRAND-DUCHÉ DE LUXEMBOURG Co-trained SOTA LLM for SEA Languages



Customer facing chatbot



Smart Cargo Release



Co-training custom HHelsing

And many other ...

















The Mistral Al model landscape - all available on-prem

Premier



Our flagship model, for vour most sophisticated needs



Our frontier-class reasoning model



Our most efficient / powerful edge models



Our moderation service to detect harmful text content

models



Our lowlatency code model for code generation (FIM)



Medium

Our agentic **LLM** for high-performa nce software engineering tasks



Our **embedding** model to make vour data accessible



The world's best OCR model to-date

Opensource models Apache 2.0



Our frontier speech understanding models



Our enterprisegrade small model, cost efficient and fast

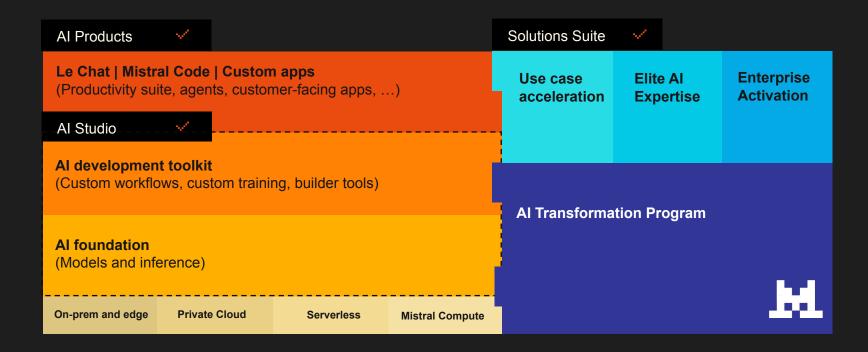


Our small reasoning model



Our small agentic LLM for software enaineerina tasks

The Mistral AI enterprise suite



Models Al Studio Le Chat Mistral Code Mistral Compute

Le Chat enterprise for individual productivity

Science at Work

Cutting-edge models, tailored to your needs

Access to the latest generation of models — from general-purpose to specialized reasoning and deep research — with the ability to create custom agents









Natively multi-functional

All the tools you need, built in

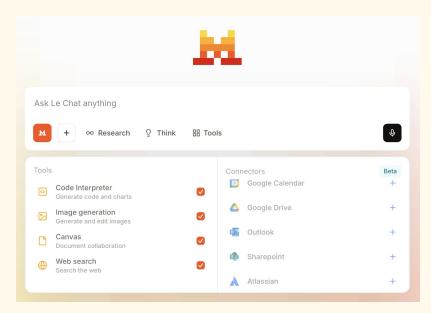
Code execution, web search, image generation, and Canvas collaboration — expanding the assistant's scope without leaving the chat











Fully integrated

Seamlessly connected to your ecosystem

Native connectors for Google (Gmail, Calendar), Microsoft (Outlook, SharePoint), Atlassian, and beyond — plus full MCP compatibility for any system









Personalized by design

An experience shaped around your users

Memories, customizable response tone, and project creation — ensuring every user's journey is unique and personal with clear privacy settings

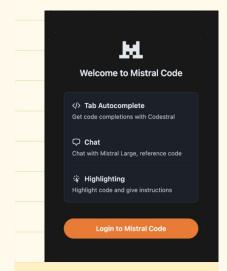
Memory 1

How would you introduce me if I were giving a speech?



Models Al Studio Le Chat Mistral Code Mistral Compute

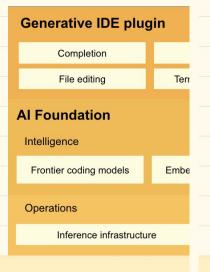
Mistral Code Enterprise is built to solve your coding challenges



SOTA coding assistance and agentic coding, in your control.



Frontier coding models, fully customizable and tunable to your codebase



One platform, one vendor, complete visibility across the full software stack



Deep code understanding, generation, and completion



We decided to build our own Al cluster and services

Objective: Build 100 MW compute capacity in Europe over the next 18 months

Capitalizing on both our experience with cloud providers and operating our first GPU cluster in France



February 2025

Our target offering will encompass:

46,000 chips mixing GB200 and GB300

over 2 sites 1 / 3

3 months between chips delivery and capacity in service



Models Al Studio Le Chat Mistral Code Mistral Compute

Mistral Compute Overview



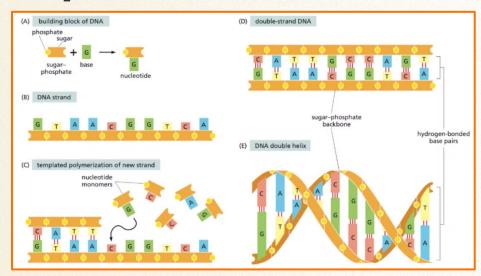




Use Cases

- Image captioning
- Image-to-Text Transcription (OCR)
- Data Extraction and Processing
- Analysis of complex images
- Personal Assistants (visual assistance)

Explain scientific content





Explain this image





The image provides a detailed overview of the structure and replication of DNA. Here is a stepby-step summary of each part of the image:

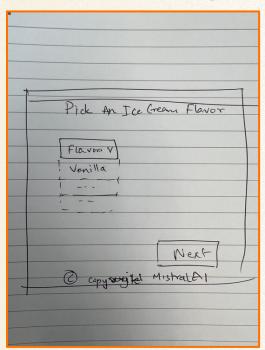
(A) Building Block of DNA:

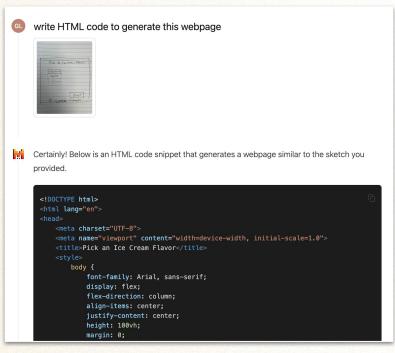
- DNA is composed of nucleotides, which are the basic building blocks.
- Each nucleotide consists of three main components:
 - A phosphate group (yellow circles)
 - A sugar molecule (orange)
 - A nitrogenous base (colored squares: G, T, A, C)

(B) DNA Strand:

- A DNA strand is a linear sequence of nucleotides.
- The strand shown consists of the following sequence: G, T, A, A, C, G, G, T, C, A.
- The sugar-phosphate backbone is depicted as a continuous chain of yellow circles and orange sugar molecules.

Reasoning over input images





Pick An Ice Cream Flavor

- Vanilla
 Chocolate
 - Chocolate
- Strawberry

© copyright MistralAl

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Graphique 1.8. La Chine et les États-Unis sont les principaux partenaires commerciaux du Japon



Note : Les données concernent les échanges de biens. Les autres parties à l'Accord de partenantal économique global réglorau (RCEP) sont l'Austratie, le Brund Daussalam, le Cambodge, la Corde du Sul, findonése, le Loug, le Malaise, le Myammer, la Nouvelle-Z'afande, les Philippines, Singapour, la Thaillande et le Vet Nam. La flussie et l'Ukraine sont incluses dans l'agrégat « Autres pays d'Europe ». Source : Ministère poponsé des Finances c; et actus de l'OCDU.

StatLink ### https://stat.link/bl67eu

Tableau 1.1. La croissance devrait se modérer

	2020	2021	2022	2023	2024	2025
	Prix courants (milliers de milliards JPY)					e 2015)
PIB aux prix du marché	539.8	2.6	1.0	1.9	1.0	1.1
Consommation privée	291.8	0.8	2.2	0.9	1.0	0.6
Consommation publique	113.2	3.4	1.7	0.8	- 1.0	0.0
Formation brute de capital fixe	137.6	- 0.1	-1.4	1.8	2.6	2.8
Demande intérieure finale	542.6	1.1	1.1	1.1	1.0	1.0
Variation des stocks¹	- 1.3	0.4	0.3	0.0	- 0.3	0.0
Demande intérieure totale	541.3	1.5	1.5	1.1	0.7	1.0
Exportations de biens et services	83.8	11.9	5.3	2.2	2.9	2.4
Importations de biens et services	85.3	5.1	7.9	- 1.1	1.8	2.0
Solde extérieur ^s	- 1.5	1.0	- 0.5	0.8	0.2	0.1
Pour mémoire						
PIB potential	_	0.7	0.6	0.4	0.4	0.4
Déflateur du PIB		- 0.2	0.3	3.8	2.7	2.2
Écart de production		- 1.9	- 1.5	- 0.1	0.5	1.2
Indice des prix à la consommation (IPC)	-	- 0.2	2.5	3.2	2.6	2.0
IPC sous-jacent ²	-	- 0.7	0.3	2.7	2.3	2.0
Taux de chômage (% de la population active)	-	2.8	2.6	2.6	2.5	2.4
Taux d'épargne des ménages, net (% du revenu disponible)		7.8	5.2	2.8	2.3	0.7
Solde financier des administrations publiques (% du PIB)		- 6.2	- 5.7	- 5.2	- 4.3	- 3.3
Dette brute des administrations publiques (% du PIB)	_	239.3	244.8	243.5	243.3	242.3
Solde des paiements courants (% du PIB)		3.9	1.8	3.4	3.8	3.9

^{1.} Contributions aux variations du PIB réel ; montant effectif dans la première colonne.

Source : OCDE, Perspectives économiques de l'OCDE, n° 114 (base de données), données actualisées après la publication des comptes nationaux du Japon le 8 décembre 2023.

ÉTUDES ÉCONOMIQUES DE L'OCDE : JAPON 2024 (VERSION ABRÉGÉE) © OCDE 2024

Quelles sont les grandes tendances économiques pour le Japon?

Les grandes tendances économiques pour le Japon peuvent être analysées à partir des données fournies et des contextes économiques globaux. Voici quelques points clés :

1. **Partenaires Commerciaux**

- **Chine et États-Unis** : Les États-Unis et la Chine sont les principaux partenaires commerciaux du Japon, ce qui signifie que les fluctuations économiques dans ces deux pays peuvent avoir un impact significatif sur l'économie japonaise.
- **RCEP** : Le Japon est également impliqué dans l'Accord de partenariat économique global régional (RCEP), qui inclut plusieurs pays d'Asie-Pacifique. Cela ouvre des opportunités pour diversifier les échanges commerciaux et réduire la dépendance vis-à-vis de quelques partenaires clés.

2. **Croissance Économique**

- **Modération de la Croissance** : La croissance économique du Japon devrait se modérer au cours des prochaines années. Les prévisions montrent une croissance annuelle en volume de 1.0% à 1.1% entre 2023 et 2025.
- **PIB et Consommation** : La consommation privée et publique, ainsi que la formation brute de capital fixe, montrent des variations modérées, ce qui indique une croissance économique stable mais non explosive.

3. **Inflation et Taux de Changement**

- **Inflation** : L'indice des prix à la consommation (IPC) montre une augmentation modérée, passant de 2.5% en 2022 à 2.0% en 2025. L'IPC sous-jacent, qui exclut les produits alimentaires et l'énergie, suit une tendance similaire.
- **Taux de Changement**: Le taux de chômage reste stable autour de 2.5% à 2.6%, ce qui indique un marché du travail relativement stable.

4. **Épargne et Dette Publique**

- **Épargne des Ménages** : Le taux d'épargne des ménages diminue progressivement, passant de 7.8% en 2020 à 0.7% en 2025.
- **Dette Publique** : La dette brute des administrations publiques reste élevée, autour de 240% du PIB, mais montre une légère diminution au fil des années.

5. **Solde des Paiements Courants**

- **Solde Positif**: Le solde des paiements courants reste positif, autour de 3.4% à 3.9% du PIB, ce qui indique une économie relativement stable en termes de flux financiers internationaux.

6. **Défis et Opportunités**

- **Défis** : Le Japon fait face à des défis démographiques, notamment un vieillissement de la population et une baisse de la population active, ce qui pourrait affecter la croissance économique à long terme.
- **Opportunités** : La participation à des accords commerciaux comme le RCEP offre des opportunités pour diversifier les échanges commerciaux et renforcer les relations économiques avec d'autres pays de la région.

Conclusion

Le Japon continue de naviguer dans un environnement économique global complexe, avec des partenaires commerciaux clés et des accords régionaux qui offrent à la fois des défis et des opportunités. La croissance économique est modérée, avec une inflation contrôlée et un marché du travail stable. Cependant, des défis démographiques et une dette publique élevée restent des préoccupations majeures pour l'avenir économique du Japon.

Performed with OCR API + Mistral Small 3

^{2.} Indice des prix à la consommation hors produits alimentaires et énergie.

642 | VISIONS AND STRATEGIES FOR CHANGE

"(New Beginnings) is the anti-prison," Vincent N. Schiraldo, director of the Department of Youth Rehabilitation Services, told The Washington Fort in May. "What we had before was a training school for them to become adult immates. We want them to aspire to college, to be in a place that looks like you care about them."

In August, California state officials announced plans to close Herman G. Stark Youth Correctional Facility in Chino. A report released in 2007 concluded that the environment was so bad at the facility that youth were especially prone to violence or suicide.

The Community Justice Network for Youth (CJNY), a juvenile justice advocacy group based in California, warned that the Stark closure is bittersweet, adding that the state still intends to transform the facility into an adult prison.

RICHMOND, CALIF, STUDENTS LEARN FROM TRAGEDY

The horrific news of a 16-year-old girl who was allegedly gang-raped outside of her homecoming dance at Richmond High School in Northern California shocked millions. What made it even worse were reports that the attack was witnessed by over a dozen people who, over the course of two hours, allegedly took photos and joined the attack, but failed to intervene or call police.

In the weeks that followed, Richmond High students faced intense media scrutiny. The students, most of whom are working class and of color, were called "animals" and "monsters" by several outraged media observers.

Students acted quickly. With the help of campus-based organizations like Youth Together, a Boy Area education reform organization, hundreds of dedicated students and teachers. mobilized candelight vigils and financial support funds to help the victim recover.

Students and activists are also developing gender violence trainings to be added into the school's permanent curriculum. By the end of the training, organizers hope that students will examine how they perpetuate violence in their own lives, know how to respond to a bystander and become certified anti-violence training.

WISCONSIN STUDENTS DREAM BIG

While federal officials stalled on immigration reform this year, students in Wisconst went full steam ahead when they successfully passed a state-based version of the Delaward.

According to immigration activists, each year thousands of undocumented students and parted from going to college because they don't qualify for state or federal finited at a Student-led groups across the country have increased their efforts to pass the DRS as a proposed piece of federal legislation that would provide undocumented students are past toward legislation and qualify them for financial aid.

On June 29, Wisconsin became the 11th state in the nation to allow undergranted students to pay in-state tuition. Students organized with the support of infinite in the cacy groups Voces de la Frontera and Students United for Recognizing Immitted SUPRIR).

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Performed with OCR API

Mistral Workflows: : Orchestrate Al Workflows with confidence

Accelerate, Observe, Trust, Scale,

Accelerate Al Use Cases



Provides a Python-first framework with pre-built components for rapid development

Launch multi-step Al processes (e.g., document processing, knowledge extraction) in days, not months.

End-to-End Observability



Built-in OpenTelemetry integration and real-time monitoring dashboards

Track workflows with Mistral Workflows UI see every step, retry, and failure in one place

Reliable by Design



Automatic retries, state persistence, and fault tolerance powered by Temporal

Workflows resume exactly where they left off after a crash

Effortless Scalability



Mistral Workflows decouples logic from infrastructure, enabling horizontal scaling without refactoring.

Handle 10x workload by adding workers, not changing code

Automating Customer Care for a Major Transport Company

Our client's critical pain point

Highly inefficient RFI process involving 10 people during 2 weeks



How we solved it with AI?

RAG-powered agent for full RFI automation

- **Unified interface** allowing subject matter experts to fill RFI in faster and more efficient way thanks to a standardized process
- Improved quality and accuracy of answers thanks to a unified RFI database

Key Outcomes



E2E automation of 1,000 RFI yearly

Provide sharper and more consistent answers

Allow higher conversion rate and win rate

Automating Customer Care for a Major Transport Company



We identify our client's pain point

Highly inefficient RFI process involving **FROM** 10 people during 2 weeks

- Repetitive and inefficient tasks leading to duplicated efforts and inconsistent outcomes
- Fragmented and inaccessible data, slowing down decision-making and limiting visibility

We deploy our transforming solution

RAG-powered agent for full RFI automation

- Unified interface allowing subject matter experts to fill RFI in faster and more efficient way thanks to a standardized process
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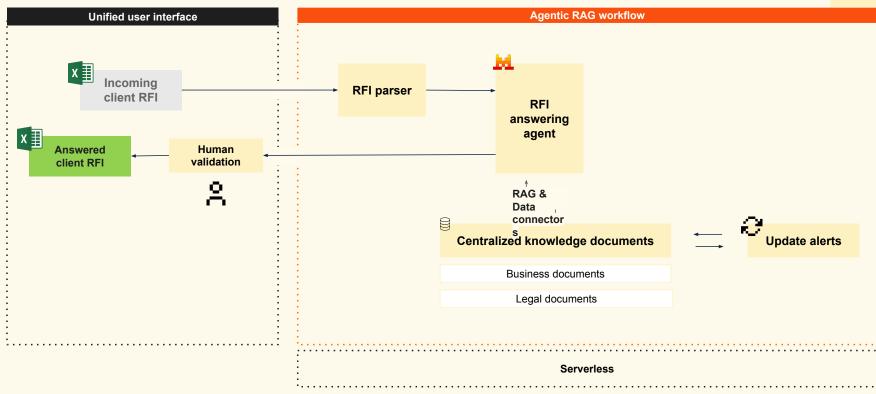
Key outputs

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- Provide sharper and more consistent answers
- Allow higher conversion rate and win rate

From the iconic use case to scaling the partnership together



Automating Customer Care for a Major Transport Company



Driving AI Transformation in manufacturing

Internal enablement

Support agents



Al-powered access for operators to technical knowledge and critical data

Drive efficiency gains



PRESS RELEASE February 05 2025

Veolia and Mistral Al_join forces to revolutionize resource efficiency management with generative Al and accelerate the ecological transformation

Core Process **Automation**

Innovative solutions



Al for SML's product portfolio and research, development and operations

Accelerate time to market

ASML becomes biggest Mistral investor in boost to Europe's AI ambitions



Customer & market innovation

assistant



Al powered in-car assistant for navigation, manual Q&A and commands

Transform user's experience

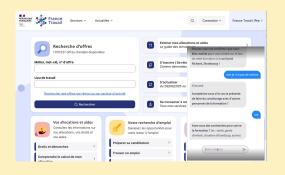




Driving AI Transformation for corporate functions

Internal enablement





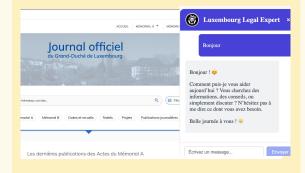
Empower your employees

Legal Assistant



RAG legal agent on Legilux website for legal answers for experts and citizens

Enable legal data access for 600k users



Core processes automation

Accelerate RFI process

Unified interface allowing subject matter experts to fill RFI in faster and more efficient way thanks to a standardized process

E2E automation of 1,000 RFI yearly





Public sector



Mapping job-seekers to a standardized skills profile

4

We identify our client's pain point

FROM Incomplete resume using different standard not reflecting real talent skills

- Multiple skills descriptions and frameworks leading to difficulties to compare candidates
- Candidates' self reflection on their skills usually incomplete or imprecise

W.

We deploy our transforming solution

- TO Unified augmented skills profile reflecting candidates true capabilities
- Single ESCO framework used for all countries involved (Luxembourg, France, Belgium, Germany)
- Self-standing solution that could be reused for multiple services

■ Key outputs

- Improve resume generation for more than Xk users
- Improved matching of trainings and job offers with candidates

From the iconic use case to scaling the partnership together



Automating Customer Care for a Major Transport Company

Our client's critical pain point

Highly inefficient RFI process involving 10 people during 2 weeks



How we solved it with AI?

RAG-powered agent for full RFI automation

- **Unified interface** allowing subject matter experts to fill RFI in faster and more efficient way thanks to a standardized process
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Key Outcomes



E2E automation of 1,000 RFI yearly

Provide sharper and more consistent answers

Allow higher conversion rate and win rate

Automating Customer Care for a Major Transport Company



We identify our client's pain point

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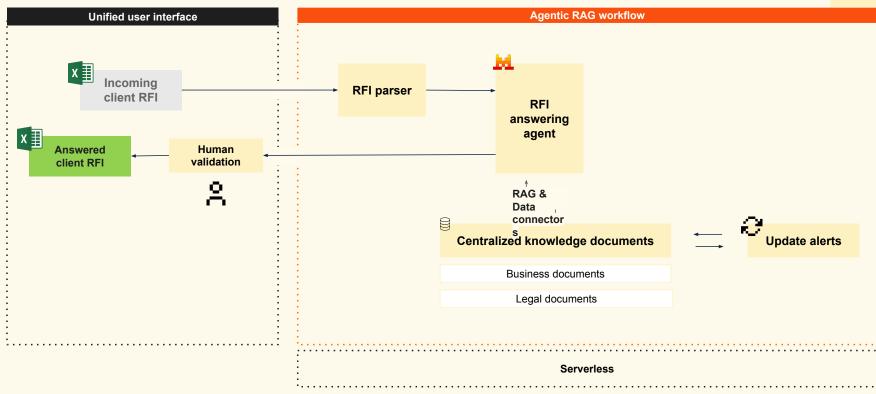
Key outputs

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From the iconic use case to scaling the partnership together



Automating Customer Care for a Major Transport Company



Driving AI Transformation for defense and aerospace industry





Advanced research themes such as multimodal models, robotics, automation, and embedded systems.

Industrialization of key products

Custom security LLM



End-to-end process of building custom models to enhance security tasks capabilities

Power operational agility

Custom VI As

HHelsing

Customized Vision-Language-Action model that takes multiple inputs (video, text) and outputs machine actions

Enhance decision-making on the field

Effective AI Agent Customer Support for Major Retail Bank

Our client's critical pain point

Manual and time-consuming banking processes on the app or through advisors



How we solved it with AI?

In-app Al Banking Chatbot for customer support to fully automate user journey

- Single point of contact via chatbot to automate customer requests with fast and accurate responses
- Integration with loyalty accounts allows customers to view their account details and manage them directly

Key Outcomes



F2F automation of customer support requests for 1M+ active users on their banking app

Improved user experience

Effective AI Agent Customer Support for Major Retail Bank



We identify our client's pain point

Manual and time-consuming banking **FROM** processes on the app or through advisors

- Massive volumes of repetitive requests are received daily by customer support teams
- Unclear steps and failed attempts degrade customer experiences

We deploy our transforming solution

In-app Al Banking Chatbot for customer support to fully automate user journey

- > Full end-to-end automation of user journeys without advisor intervention on the app
- Data retrieval pipeline enabling the chatbot to perform actions on behalf of users (e.g., search payments, unblock cards, etc.)

Key outputs

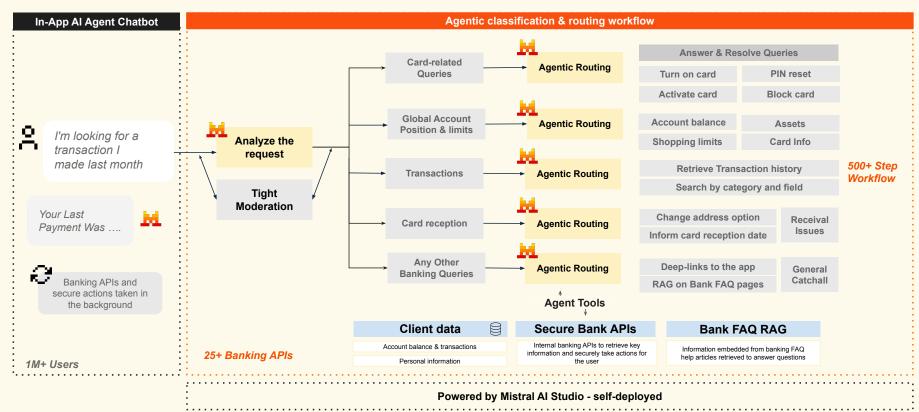
- E2E automation of customer support requests for 1M+ active users on their banking app
- Improved user experience
- Going to production at scale with their user-base

From the iconic use case to scaling the partnership together





Effective AI Agent Customer Support for Major Retail Bank



Transforming Customer Support at a Major Retail Bank

Our client's critical pain point

Fragmented and inefficient digital client support creating client frustration



How we solved it with AI?

Augmented chat agent allowing a seamless experience on the app

- Agentic workflows automates requests through a RAG pipeline that ensures accurate, cited responses
- Complex requests requiring human intervention are qualified and routed toward an advisor



Automation of 200k + requests per month from 160 different requests categories

Reduced request processing time

Enhanced customer satisfaction

Transforming Customer Support at a Major Retail Bank



We identify our client's pain point

FROM Fragmented and inefficient digital client support creating client frustration

- Massive volumes of repetitive requests are received through shattered points of contact
- Delays in resolving requests lead to frustration and a poor customer experience

We deploy our transforming solution

- **TO** Augmented chat agent allowing a seamless experience on the app
- Agentic workflows automates requests through a RAG pipeline that ensures accurate, cited responses
- Complex requests requiring human intervention are qualified and routed toward an advisor

Key outputs

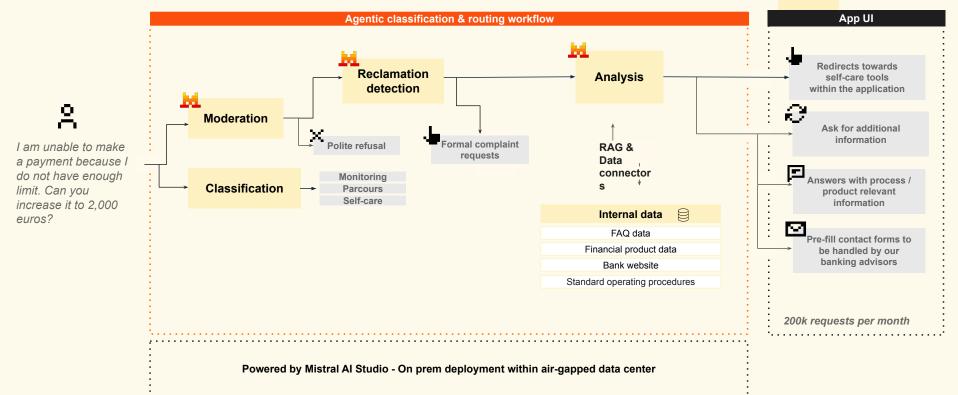
- Handle **200k + requests per month** from 160 different requests categories
- > Reduce request processing time
- Enhance customer satisfaction

From the iconic use case to scaling the partnership together



Banking and financial services

Transforming Customer Support at a Major Retail Bank



Transportation and logistics

Enabling Fact Checking for a Large Media Company

Our client's critical pain point

Tedious manual fact checking process with high risk of mistakes and hallucinations



How we solved it with AI? Fact-checking Productivity Agent

- Unified interface allowing subject matter experts to fill RFI in faster and more efficient way thanks to a standardized process
- Adapting to institutional policies and ensuring the credibility of publications through carefully selected data sources

Key Outcomes



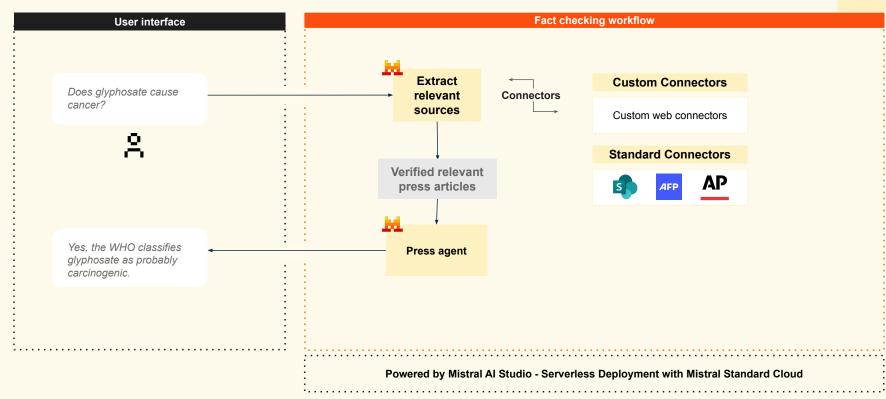
Faster, more efficient fact-checking in journalism

Reduced time spent on manual verification

Increased confidence in the accuracy of published information

Transportation and logistics

Enabling Fact Checking for a Large Media Company





DU GRAND-DUCHÉ DE LUXEMBOURG

Democratizing Legal Knowledge for All Citizens

Our client's critical pain point

Fragmented access to legal knowledge for citizens and experts



How we solved it with AI?

RAG augmented legal expert agent fully integrated into government website

- Single point of access for experts and citizen to provide reliable and up to date legal information
- Co-built with legal experts to ensure model relevance and safety

Key Outcomes



Legal knowledge access for 600k + yearly users on the website

Improved administrative processes for the private sector and citizens



Democratizing Legal Knowledge for All Citizens

FROM

We identify our client's pain point

Fragmented access to legal knowledge for citizens and experts

- Limited access to legal knowledge leads to frustration and confusion among citizens
- Increased burden on public administrations to manage citizens' legal uncertainties and missteps

We deploy our transforming solution

- RAG augmented legal expert agent fully integrated into government website
- > Single point of access for experts and citizen to provide reliable and up to date legal information
- Co-built with legal experts to ensure model relevance and safety

Key outputs

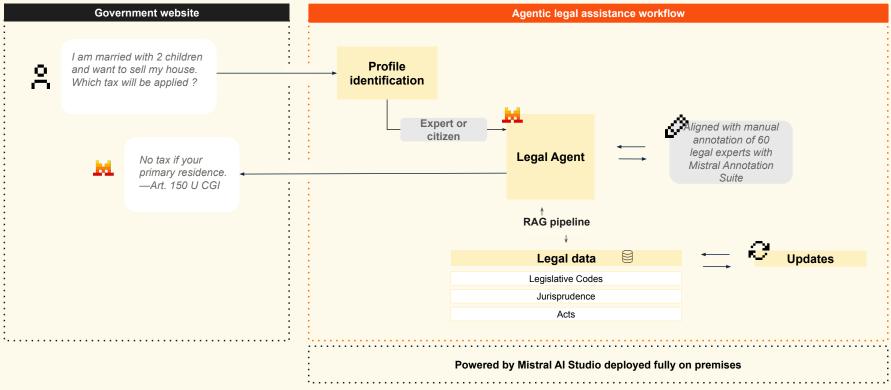
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From the iconic use case to scaling the partnership together



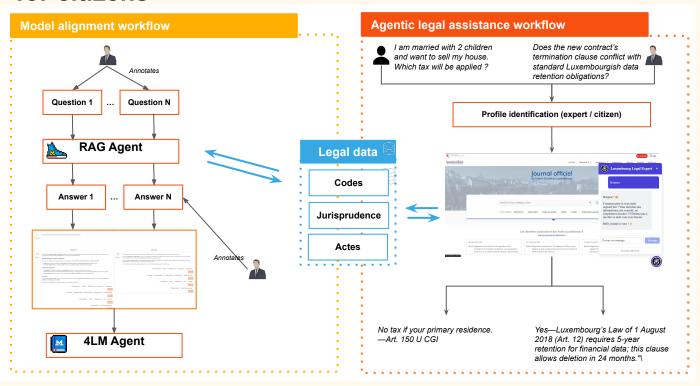


Democratizing Legal Knowledge for All Citizens





Luxembourg Legal LLM (4LM): Making legal knowledge accessible for citizens



Key takeaways

Helping up to **600K citizens** in their daily legal needs

State of the art RAG performance mixing semantic and hierarchical search

Fully integrated into Legilux website and grounded into live legal data

Co-built with legal experts to ensure model relevance and safety using our annotation suite in Mistral AI Studio

Best in class AI model for South-East-Asian languages

Context

Create SOTA model for Singaporean citizens

Why:

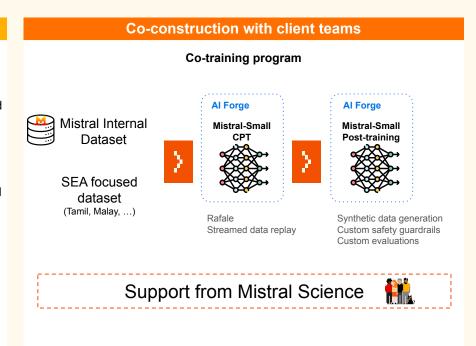
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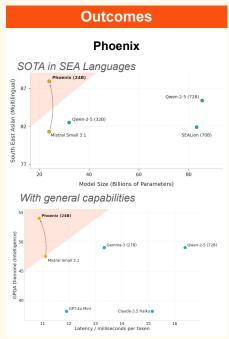
Solution:

Create language focused LLMs for local languages with SOTA capabilities.

Outcome:

Public services, local companies and startups, research lab can leverage to its full power in their native languages without compromising on performance.





Best in class Al model for Arabic language

Context

Create SOTA model for arabic language

Why:

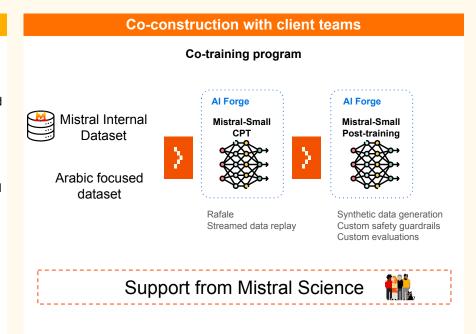
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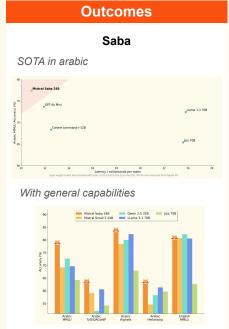
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Energy services



Powering Proactive Plant Maintenance for Veolia

Our client's critical pain point treatment systems

Inefficient and costly maintenance for water



How we solved it with AI?

Al maintenance assistant acting as a virtual field service technician

- Daily systems check to validate or recommend adjustments to control set points
- Enabled **proactive maintenance** between scheduled visits to prevent system upsets and extend asset lifespan

Key Outcomes



+20% targeted productivity increase

Targeted **2x quicker time** to resolution

Proactive monitoring for assets longevity

Energy services



Powering Proactive Plant Maintenance for Veolia



We identify our client's pain point

Inefficient and costly maintenance for **FROM** water treatment systems

- Troubleshooting is a tedious process consuming roughly 33% of an operation manager's time
- Data is scattered, making it hard to spot issues early or act before problems arise

We deploy our transforming solution

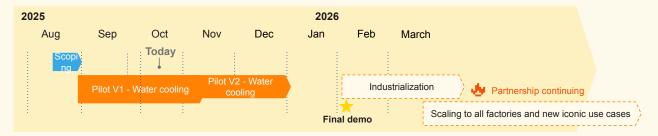
Al chatbot advisor acting as a virtual field service technician

- > Daily systems check to validate or recommend adjustments to control set points
- Enabled proactive maintenance between scheduled visits to prevent system upsets and extend asset lifespan

Key outputs

- +20% targeted productivity increase
- Targeted 2x quicker time to resolution
- Proactive monitoring for assets longevity

From the iconic use case to scaling the partnership together





Energy services



Powering Proactive Plant Maintenance for Veolia

